That being said, your company is the biggest company I’ve never heard of.

I understand that your company is a bio-tech company, offering products and services for life science and pharmaceutical industries. After reading through your website, I have to admit that there are a lot of new words and new concepts that I would need to catch up on if I were honored to be finally selected. However, perhaps like Japan branches of many major global companies, your focus in Japan is on sales.

With a programmer background, I have solid development experience with windows applications and web applications, including experience of the entire software development life cycle.

In my jobs in recent years, I have been mainly working at client sites, for application in development and support. These jobs have allowed me to interact with business users, as well as other related parties, such as network team, DB team, onsite-vendors, external vendors and offshore developers. Through these jobs, I have gained exposure to business domain knowledge including the financial services industry and life insurance industry, and I am also able to view applications from both the system perspective and the business perspective.

I currently support several applications at a life insurance company. My main responsibilities are application support and development through collaborations with vendors. I have also been involved with vendor management including vendor selection and vendor solution selection, contract management, and contract clause review from IT perspective. At my current workplace, I am also working on in-house development of some applications, such as new product launches.  To put it simply, while I am moving into a vendor collaboration-based application support role or a service management role by leveraging my programmer background, I remain hands on through in-house development of some applications.

It appears to me that the position you are recruiting for requires both business knowledge and IT skills, and is focused on communication and coordination among business users, offshore team and global team. If I reach the final selection, I will catch up on any required knowledge and skills quickly, in just the same way I have acquired new Programming skills in a short timeframe.

I feel altogether ready for this role, and enthusiastic about the opportunity. I thank you for your consideration.